2021

MEDIA STUDIES

[HONOURS]

Paper: VI

Full Marks: 100 Time: 4 Hours

The figures in the right-hand margin indicate marks.

Candidates are required to give their answers in their own words as far as practicable.

GROUP-A

- 1. Write on any **two** of the following: $1 \times 2 = 2$
 - a) NRS
 - b) Slogan
 - c) POP
 - d) Storyboard
- 2. Write on any **five** of the following: $2 \times 5 = 10$
 - a) Brand Positioning
 - b) Print Ad Copy
 - c) OTS
 - d) Advertising Budget
 - e) PLC
 - f) Corporate Advertising
 - g) Advertising as a Marketing Tool [Turn over]

- 3. Answer any **three** of the following: $6 \times 3 = 18$
 - a) Discuss the major advantages and disadvantages of Display and Classified Advertising.
 - b) Discuss the role of research in planning an ad campaign.
 - State the basic differences between Retail and Local market.
 - d) Explain the effectiveness of direct marketing.
 - e) What is surrogate advertising?
- 4. Answer any **two** of the following: $10 \times 2 = 20$
 - 'Advertising through mass media reflects
 exercises that portray objectified
 representation of women and children'
 Critically deliver your opinion.
 - b) Prepare an effective marketing plan for launching a new Mobile-App on health service in India.
 - c) What is a brand? Explain what do you understand by brand management.
 - d) Discuss the major types of Advertising with suitable examples.

[2]

GROUP-B

- 5. Answer any **two** of the following: $10 \times 2 = 20$
 - a) Identify the tools which are suitable for maintaining proper media relations. How does a PRO establish and maintain community relations?
 - b) List the stages of campaigning in Public Relations.
 - c) What is Public Relations? Compare it with Propaganda and Advertising.
 - d) How does a Public Relations Officer proceed to solve a problem? Describe the steps they should take to address a crisis. Explain with a suitable example.
- 6. Answer any **three** of the following: $6 \times 3 = 18$
 - a) Trace the growth and development of PR in India.
 - b) What is the significance of PR in NGOs?
 - c) Do you think PR is a management function? Justify your answer.
 - d) "House journals provide a human face to the company" Discuss.

- e) Proper 'Employee Relations' is the key to achieving success for an organisation Explain.
- 7. Write short notes on any **two** of the following: $6 \times 2 = 12$
 - a) Importance PRSI.
 - b) PR and new technology.
 - c) Discuss with specific examples the different ways in which a PRO can 'sell' different institutional facts as newsworthy stories for print media.
 - d) Name the newspapers (published from Kolkata) that you would target as a PRO for the coverage of a business event. Give reasons.
 - e) List the preparations you would take to organise a press conference for the launch of a soft drink brand in Kolkata.